



ECBS Client Case Studies

Driving Business Excellence

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Driving Sustainability Forward: How ECBS Empowered VLT Logistics to Achieve Net Zero Targets



In an era where environmental responsibility is no longer optional but a business imperative, companies across industries are stepping up to meet Net Zero commitments. For VLT Logistics, a leading player in the logistics sector, this challenge became a priority when one of their key clients demanded actionable progress toward carbon reduction. Partnering with ECBS, VLT embarked on a transformative journey to not only meet these demands but to set a new benchmark for sustainability in their industry.

The Challenge: Aligning with Net Zero Expectations

VLT Logistics faced mounting pressure to demonstrate tangible progress toward Net Zero emissions. With increasing scrutiny from stakeholders and a major client pushing for accountability, VLT needed a robust, scalable solution to track, manage, and reduce their carbon footprint. The goal was clear: achieve Net Zero without compromising operational efficiency or profitability.

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The ECBS Solution: A Comprehensive, Tailored Approach

At ECBS, we specialise in delivering end-to-end energy and sustainability solutions that align with our clients' strategic objectives. For VLT Logistics, we developed a multi-faceted strategy designed to address their unique challenges and drive measurable results. Here's how we did it:

Automated Carbon Reporting System

We implemented a fully automated carbon reporting platform, enabling VLT to accurately monitor and analyse their emissions in real time. This system eliminated manual processes, reduced errors, and provided VLT with the data-driven insights needed to make informed decisions.

Roadmap to Net Zero

ECBS developed a detailed, actionable roadmap to guide VLT toward their Net Zero targets. This roadmap included clear milestones, timelines, and strategies for reducing emissions across their operations, ensuring a structured and achievable path to sustainability.

Renewable Technology Integration

We presented VLT with a range of renewable energy options tailored to their operational needs. From solar energy solutions to energy-efficient infrastructure upgrades, these technologies not only reduced emissions but also delivered long-term cost savings.

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Alternative Fuel Solutions

To address emissions from their fleet, we introduced VLT to innovative fuel alternatives that significantly reduced their carbon footprint. These solutions offered the dual benefit of lowering costs and enhancing sustainability, proving that environmental responsibility and financial performance can go hand in hand.

Holistic Account Management

ECBS streamlined VLT's energy and sustainability contracts under a single, unified portal. By aligning all contracts to coterminous end dates, we simplified management and provided VLT with a seamless, hassle-free experience.

The Results: A Sustainable, Future-Ready VLT Logistics

Through our partnership, VLT Logistics has made significant strides toward achieving their Net Zero targets. The automated carbon reporting system has transformed their ability to track and manage emissions, while the roadmap and renewable solutions have provided a clear, actionable path to sustainability. By adopting alternative fuels and cutting-edge technologies, VLT is not only reducing their environmental impact but also positioning themselves as a leader in sustainable logistics.

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They not only gave us dashboards to work with, but they gave us carbon footprints, printouts we can give to our customers, for green energy, we needed a provider that could guide us through, and they've been instrumental in bringing our cost down.



Empowering Ingospec Aluminium: Strategic Energy Management and Significant Cost Savings



In today's competitive and cost-sensitive business environment, effective energy management is not just about reducing expenses—it's about unlocking opportunities for growth and resilience. For Ingospec Aluminium, a leader in the aluminium industry, this meant finding innovative ways to optimise energy costs, secure funding for sustainability initiatives, and navigate complex challenges. Partnering with ECBS, Ingospec has achieved remarkable results, from substantial cost savings to enhanced operational efficiency.

The Challenge: Balancing Cost, Compliance, and Sustainability

As an energy-intensive business, Ingospec Aluminium faced significant energy costs and regulatory complexities. They needed a partner who could not only help them manage these costs but also identify opportunities for savings and sustainability. Key challenges included: Navigating government relief schemes and exemptions, implementing a flexible, risk-managed energy procurement strategy and resolving complex billing issues that were impacting their bottom line.

Empowering Ingospec Aluminium: Strategic Energy Management and Significant Cost Savings

The ECBS Solution: Expertise, Strategy, and Results

At ECBS, we pride ourselves on delivering tailored solutions that address our clients' unique needs. For Ingospec Aluminium, we provided a comprehensive suite of services designed to optimise their energy management and drive measurable outcomes. Here's how we made a difference:

Accessing Renewable Funding Opportunities

We advised Ingospec on available renewable funding options specific to their industry and sector. By identifying and securing these opportunities, we helped Ingospec invest in sustainable technologies and practices, aligning with their long-term goals.

Maximising Government Relief Schemes

ECBS manages annual applications for government relief schemes on behalf of Ingospec, ensuring they benefit from critical exemptions. Currently, Ingospec holds a Climate Change Levy (CCL) Exemption Certificate and an Energy Intensive Industry (EII) Exemption Certificate, which collectively eliminate 20–30% of their annual energy costs. These savings have a direct and significant impact on their profitability.

Flexible, Risk-Managed Procurement Strategy

Ingospec's energy procurement is fully managed by ECBS under a flexible, risk-managed strategy. This includes:

- Setting trigger points aligned with Ingospec's budget and risk appetite.
- Purchasing energy on the live market to capitalise on price dips and favourable market conditions.
- This approach ensures Ingospec secures the best possible rates while maintaining control over their energy spend.

Resolving Complex Complaints

ECBS successfully handled a highly complex billing complaint on behalf of Ingospec, resulting in six-figure savings. Our team's expertise in navigating intricate energy market issues ensured a swift and favourable resolution, further strengthening Ingospec's financial position.

Empowering Ingospec Aluminium: Strategic Energy Management and Significant Cost Savings

The Results: Tangible Benefits for Ingospec Aluminium

Through our partnership, Ingospec Aluminium has achieved significant cost savings, improved energy efficiency, and greater financial predictability. By leveraging government exemptions, optimizing procurement strategies, and resolving complex billing issues, Ingospec has eliminated 20-30% of their annual energy costs and secured six-figure savings. These outcomes have not only enhanced their bottom line but also provided a solid foundation for sustainable growth and operational resilience.

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The partnership with ECBS has given us the ability to not have to negotiate with any of the suppliers and took all that hassle away from us. It just gives us more time to focus on other areas of business like buying scraps cheaper, getting better prices on our sales of the aluminium ingots.

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