

# Flexible Energy Purchasing

The ECBS guide to flexible energy contracts



## What is Flexible Energy Purchasing?

**Flexible purchasing, much like it suggests, is the ability to purchase commercial energy flexibly based on live market conditions.**

It involves **taking advantage of favourable price movements** and adjusting the timing and volume of energy purchases to optimise cost savings and mitigate risks associated with fixed-rate contracts. Different products provide options for either fixing the third-party cost to avoid any increases or passing them through at a cost as they fall at the billing period.

## What are the Benefits?

**Procuring your commercial energy through flexible means can bring many key benefits including:**

- Offering the flexibility to adjust the timing and volume of energy purchases, aligning them with business needs and optimising budget management.
- **Aiding the mitigation of risk** by spreading the impact of market fluctuations over multiple purchases, reducing exposure to fixed-rate contract risks.
- Allowing businesses to capitalise on favourable market movements, potentially securing lower energy prices and reducing costs.

**As a whole, Flexible Purchasing can provide businesses with **more control, cost savings, and adaptability** in their energy procurement strategies.**

## How Does it Work?

**We develop a tailored procurement strategy aligned with your objectives and budget. Our expert team advises your decision-making, actively manages energy contracts, and provides detailed reporting and analysis to optimize your energy consumption, costs, and savings.**

**Market Monitoring:** We closely monitor energy market conditions, including price movements, market trends, and forecasts.

**Risk Analysis:** Based on market analysis, we assess the potential risks and opportunities associated with energy procurement, considering factors such as market volatility and contract terms.

**Procurement Strategy:** We develop a procurement strategy that aligns with your objectives, risk tolerance, and budget. This strategy may involve a combination of available flexible purchasing options.

**Decision-making:** We help guide businesses to make purchasing decisions based on market conditions, aiming to take advantage of favourable price movements and minimize risks. This may involve monitoring market triggers or thresholds to trigger purchases or sales.

**Contract Management:** We actively manage the energy contracts, continually evaluating market conditions and adjusting our purchasing decisions accordingly. We may also negotiate favourable terms and pricing with suppliers based on their purchasing patterns.

**Reporting and Analysis:** We analyse and report on your energy consumption, costs, and savings to assess the effectiveness of the procurement strategy and make informed decisions for future energy purchases.

## Choosing ECBS for your Energy Contracts

By selecting ECBS as your partner for flexible energy purchasing, you gain a range of advantages. Our customer-centric approach empowers you with control and flexibility in your energy procurement strategies, customized to your unique needs and market conditions. This leads to potential **cost savings and improved budget management**.

With our deep expertise and market experience, we offer valuable insights, analysis, and guidance to help you make well-informed decisions. Moreover, our **strong relationships with suppliers** and negotiation skills ensure competitive pricing and favorable contract terms.

By choosing ECBS, your business gains a tailored approach, cost savings, expert guidance, and beneficial supplier relationships, all contributing to **optimized commercial energy purchasing**.

## Get In Touch

To learn more about our flexible energy purchasing services and how they can specifically **benefit your business**, please get in touch with our dedicated agent. They will provide you with detailed information, answer any questions you may have, and **guide you through the process**.

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